



Not Just Blowing Smoke

Using Oral Advocacy to Bring Home the Bacon

Friday, February 18, 2011 Rizzo Conference Center, Chapel Hill, NC

Only bacon smells like bacon – there is no substitute for the real thing. Being able to structure your ideas clearly and persuasively before a judge or ALJ sometimes takes practice. The NCADA's Young Lawyers Committee is pleased to provide an opportunity to practice your oral advocacy skills in an intimate setting. Attendees will have the opportunity to practice opening and rebuttal arguments, taking questions from the 'bench', and will learn tips and techniques from masters in the civil defense trial bar. Attendance to this seminar will be limited to 54 participants to maximize individualized attention during the practice breakout sessions. Participants will be provided a problem to work through and will have an opportunity to argue for both sides of the case.

- 8:15 – 9:00 a.m. Registration & Continental Breakfast
- 9:00 – 9:05 a.m. Welcome
- 9:05 – 9:45 a.m. Hearing Preparation: Not Getting Smoked in Front of Your Client, Your Opponent, and the Judge
J. Nicholas Ellis, Poyner & Spruill, Rocky Mount
- 9:45 – 10:25 a.m. Out of the Frying Pan into the Fire – Handling Questions or Silence from the Judge
Sara R. Lincoln, Lincoln Derr, Charlotte
- 10:25 – 10:40 a.m. Break
- 10:45 – 12:15 p.m. Breakout Sessions – Keeping the Mud off Your Face

*Each participant will get the ham it up by partaking in opening arguments, handling questions from the bench, and getting back on track. There will be real time in person evaluations and coaching.
- 12:15 – 1:00 p.m. Networking Lunch
- 1:00 – 1:30 p.m. Adding Flavor to the Meat of Your Argument – Effective Rebuttals
Norman Klick, Carruthers & Roth, Winston-Salem
- 1:30 – 2:10 p.m. Where's the Beef – Powerful Use of Demonstrative Evidence
Robert Shields, Manning Fulton, Raleigh
- 2:10 – 2:20 p.m. Break
- 2:25 – 3:25 p.m. Breakout Sessions – Turning up the Heat

*Each participant will get to take a turn on the spit while hammering home your point on rebuttal and using demonstrative evidence. There will be real time in person evaluations and coaching.
- 3:30 – 4:30 p.m. How Not to Get Cooked: Ethical Advocacy: How Far is Too Far
Speaker TBA

PROGRAM DATE: Friday, February 18, 2011 **REGISTRATION DEADLINE:** Friday, February 11, 2011

LOCATION: Rizzo Conference Center, Chapel Hill, NC www.rizzoconferencecenter.com
Overnight Accommodations available. Please check website for details.

CLE CREDIT: 6 hours including 1 hour ethics credit (pending NCSB approval) Registration: 8:15 a.m.

REGISTRATION FORM - YOUNG LAWYERS SEMINAR

\$295 NCADA Attorney \$395 Non-Member Attorney

NCSB# _____ Name _____

Firm _____

Address _____ City _____

State _____ Zip _____ Telephone _____ Email _____

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